

## Sustainable SOCIETY INVESTMENT STRATEGY

Welche Faktoren treiben die Welt von morgen an? 20. Januar 2022







## Sustainable SOCIETY INVESTMENT STRATEGY

#### Speaker:



Alexandra von Kalnein Founder of Natango Invest GmbH



Alexander Roose Head of Equities und Co-Lead-Portfoliomanager des DECALIA Sustainable SOCIETY Fonds



Quirien Lemey
Co-Lead-Portfoliomanager des
DECALIA Sustainable SOCIETY Fonds





#### **Eckdaten**

- Unabhängiger, inhabergeführter Vermögensverwalter aus der Schweiz in Besitz der sechs Partner
- Drei Geschäftsfelder stehen in unserem Fokus:
  - Private Banking
  - Asset Management
  - Private Markets
- Lösungsorientiertes Angebot mit Schwerpunkt auf vier langfristigen Trends: strukturelle Veränderung des Bankensektors, Suche nach alternativen Renditequellen, neue Verbrauchertrends und Marktineffizienzen
- An der Seite ihrer Kunden investieren die Partner von DECALIA in alle Investmentstrategien
- Unter Aufsicht der FINMA / PWC als Wirtschaftsprüfer



2021: Best External Asset Manager2021: Best Equity Based Strategy2021: Best Growth Strategy2020: Best External Asset Manager

#### **3 Standorte**

Genf (HQ) - Zürich & Mailand

EUR 4.8 Mrd.

Assets under management

6 Partner

**65 Mitarbeiter** 

## 12 Fondsmanager & Analysten

Mit durchschnittlich 15 Jahren Erfahrung





# or professional investors only

#### EXPERIENCED EQUITY TEAM FOCUSED ON LONG-TERM TRENDS



**ALEXANDER ROOSE** Head of Equities Co-Lead PM, DECALIA Sustainable SOCIETY



QUIRIEN LEMEY, CFA CITYWIRE AAA Co-Lead PM, DECALIA Sustainable SOCIETY



Lead PM.



JEAN-CHRISTOPHE LABBE



ROBERTO MAGNATANTINI.

Lead PM. **DECALIA Silver Generation** DECALIA Eternity

20 years of experience

#### Highlights

- Joined DECALIA in 2021
- 15 years at Degroof Petercam AM
- Pioneer in Sustainable Thematic Investment
- Launched in 2016 with Quirien DPAM Equities **NEWGEMS Sustainable**

15 years of experience

#### Highlights

- Joined DECALIA in 2021
- 11 years at Degroof Petercam AM
- Ranked 7th best PM in Europe by Citywire in 2021
- Launched in 2016 with **Alexander DPAM Equities NEWGEMS** Sustainable

15 years of experience

#### **Highlights**

- Joined DECALIA in 2017
- Pioneer in Circular Economy investing
- **Experienced Fund Manager** & Analyst of multi-thematic fund

#### **Highlights**

20 years of experience

- Joined DECALIA in 2020
- Previously Lead PM of Goldman Sachs Millennials fund (5 stars Morningstar)
- Senior Investment Analyst in the TMT sector for ING Investment Management & Merrill Lynch

20 years of experience

#### **Highlights**

- Joined DECALIA in 2020
- 12 years at SYZ Asset Management
- Previously Lead PM of **OYSTER World** Opportunities and OYSTER Global High Dividend

#### Supported by in-house investment resources



Macro Research Fabrizio Quirighetti & 1 Analyst



Equity Research 12 PM/Analysts



ESG Research 3 Analysts



Risk management 2 Risk Managers



Trading 2 Traders



#### **4 REASONS TO INVEST**









Investing across 7 themes offers diversification and decorrelation effects

ESG Mindset through the whole investment process Initial Exclusion + Proprietary ESG scoring Identifying under-researched and mid-cap companies (exposure <35%) ensuring quality and pureness of the themes A multi-thematic investment team with an outstanding track record



7 THEMES: THE POWER OF MULTI-THEMATIC APPROACH



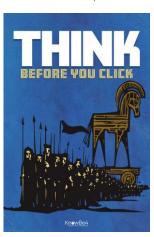


- Security / Stock Example:
  - ✓ In an increasingly connected and digital world, security is becoming more important.
  - ✓ Invest in companies in the cyber security world but also in physical security and financial security.





Leading provider of security awareness training platform



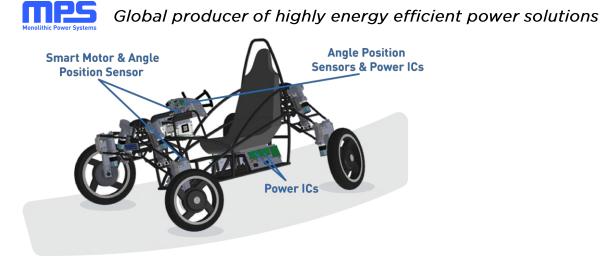






- O2 & Ecology / Stock Example:
  - ✓ A future society is also a green society.
  - ✓ We invest in companies that enable a cleaner environment, in anything from electric vehicles & batteries to renewable energy, water companies and sustainable packaging.







- Cloud & Digitalisation / Stock Example:
  - ✓ Our society is becoming increasingly digital, and often enabled by the cloud.
  - ✓ We look for companies enabling the shift towards digital and for innovative cloud related companies.



Anaplan Leading SaaS solution for connected business planning





- Industry 5.0 / Stock Example:
  - ✓ Refers to the new industrial revolution.
  - ✓ Robotics, automation, big data, machine vision, internet of things and artificial intelligence are key areas we invest in.

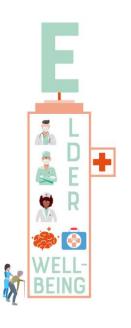


**KEYENCE** As a leading supplier of sensors and machine vision systems





- Elder & Wellbeing / Stock Example:
  - ✓ Here we aim to invest in anything related to human & animal health & wellness.
  - ✓ Also, large parts of the world face an ageing population and we aim to capitalize on this longterm trend.







- Tech Med / Stock Example:
  - ✓ Here we invest in companies that at the crossroads of the medical world and technology.
  - ✓ Digital Health companies, software enabling health innovations, life sciences tools & devices are a few examples what we look for.



SCHRÖDINGER. The key enabler of drug discovery



- Young Gen. / Stock Example:
  - ✓ The youth of today and the future is where innovation and changes in consumer behavior often starts.
  - ✓ We look to capitalize early on new consumer trends. Music, video games, social, etc...





Functionality QA

Localization QA

Localization



1

TOP DOWN
SUB-SECTOR
ANALYSIS

2

BOTTOM-UP STOCK SELECTION

3

PORTFOLIO CONSTRUCTION

70-80 stocks

**ESG ASSESSMENT** 

Identification of the value chain and where to invest in the value chain

**Qualitative assessment** 

1

## TOP DOWN SUB-SECTOR ANALYSIS

- Thematic filter: Identified 7 secular themes that will shape our future society:
  - **S**ecurity
  - **O**2 & ecology
  - Cloud and Digitalisation
  - Industry 5.0
  - Elder & Wellbeing
  - Tech med
  - Young generation
- Constant monitoring of these themes in case of new opportunities, players, etc.





#### IDENTIFICATION OF THE VALUE CHAIN - ELECTRIC VEHICLE















**RAW MATERIALS** 





**CHARGING STRUCTURE** 

**RECYCLING** 

- Lithium
- Cathode
- Seating
- E-motors
- Tesla BYD
- OEMs
- Umicore

- Cobalt
- Anode

Electrolyte

Tires

Lighting

Wiring

- Power Semis
  - (Ex: ROHM, Monolithic Power Systems Inc)

Nissan

- GM

Nio

CATL Gem

BYD

Aluminum

Nickel

Cell

- Infotainment
- Brakes

Private

Utilities

Oil & Gas

- Glencore

- Copper Steel
- Separators

Battery

(Ex: SK ie Techology)

- Electronics
  - Connectors (Ex: Aptiv)

- Li Auto
- Xpeng

Veolia











#### **BOTTOM-UP** STOCK SELECTION

#### **Qualitative / Fundamental Research**

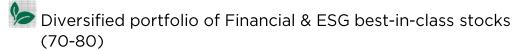
- Innovation leader
- Disruptive technology
- Competitive advantage



ESG Related Strengths

## 3

## **PORTFOLIO**CONSTRUCTION



- Barbell approach
- Diversified across themes (5-25% per theme)
- Diversified across market caps
- No hedging
- Fully invested (target of max 5% cash)



#### **BARBELL APPROACH**

Higher valuation

Higher growth

Very disruptive

Typically smaller

Lower valuation

Lower growth

Diversified

Typically larger



• A P T I V • PROGRESSIVE



#### INVESTMENT PROCESS

#### **ESG ASSESSMENT**

1

### **Exclusion List**

Controversies: companies with a red flagged controversy, that operate in controversial jurisdictions\* & fail to comply with global norms and conventions\*\*

Sectors\*\*\*: Nuclear Power, Tobacco, Nuclear & Controversial & White Phosphorus Weapons, Tobacco +voluntary exclusions (i.e. oil & gas)

**MSCI ESG Rating:** Companies with a CCC rating

2

## DECALIA Internal ESG Rating

Companies are assigned an internal ESG rating according to:

- the proprietary ESG quantitative checklist
- a qualitative analysis of the DECALIA ESG Team with input from PMs taking into account subsector context

3

### Recommendation of ESG Team

A final report is produced by DECALIA ESG Team and debated with the investment team

4

## Active Engagement & Monitoring

Non-confrontational active engagement with selected portfolio companies where we see potential to improve its ESG profile and with ESG rating providers



<sup>\*</sup> Investments in countries identified in the United Nations Security Council Sanctions and high risk jurisdictions identified by the Financial Action Task Force
\*\* i.e. United Nations Global Compact Principles

<sup>\*\*\*</sup> white phosphorous weapons (threshold any tie); controversial weapons (threshold any tie); nuclear weapons (threshold any tie); nuclear power (threshold 5%), tobacco (threshold 15%)

#### **DECALIA ESG SCORE - Power Semiconductor**

SUMMARY TABLE	%	MPWR	Rohm	IFX	STM	TXN	Silergy
ENVIRONMENT	40%	2,4	3,0	3,4	2,8	2,9	2,3
SOCIAL	40%	2,1	2,2	2,4	2,1	2,3	2,3
GOVERNANCE	20%	3,7	3,7	4,0	4,0	3,7	3,5
ESG SCORE	75%	2,6	2,8	3,1	2,8	2,8	2,6
SUSTAINABLE IMPACT	25%	5,0	3,0	3,0	2,0	2,0	5,0
DECALIA FINAL SCORE	100%	3,2	2,9	3,1	2,6	2,6	3,2

06.01.2022 DECALIA ESG Team Source: MSCI ESG Research, Raw Data



#### PORTFOLIO ALLOCATION

BY THEME



13%

16%

19%

13%

**12**%

11%

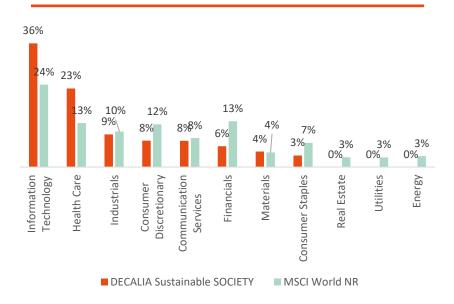
11%



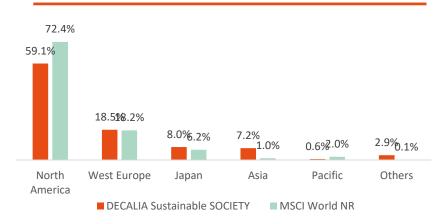
#### PORTFOLIO ALLOCATION

#### BY MARKET INDICATORS

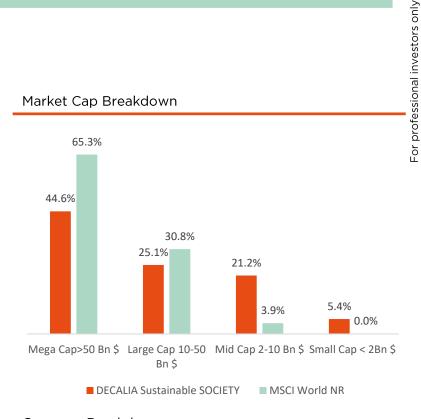
#### Sector Breakdown



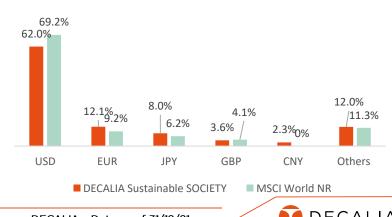
#### Geographical Breakdown



#### Market Cap Breakdown



#### Currency Breakdown



Source DECALIA - Data as of 31/12/21



#### **PORTFOLIO ALLOCATION**

#### Top 10 Holdings

Absolute			Relative		
Company	DECALIA Sustainable SOCIETY, Weight	MSCI World, Weight	Company	DECALIA Sustainable SOCIETY, Weight	
Microsoft Corporation	3.9%	3.8%	NICE Ltd Sponsored ADR	2.1%	
Amazon.com, Inc.	3.4%	2.4%	Sony Group Corporation	2.1%	
Alphabet Inc. Class A	2.4%	1.4%	NetEase, Inc	1.9%	
Sony Group Corporation	2.3%	0.3%	Koninklijke DSM N.V.	1.8%	
NICE Ltd Sponsored ADR	2.1%	0.0%	Danaher Corporation	1.7%	
UnitedHealth Group	2.1%	0.8%	Synopsys, Inc.	1.7%	
Danaher Corporation	2.0%	0.3%	AstraZeneca PLC	1.7%	
Apple Inc.	2.0%	4.7%	IQVIA Holdings Inc	1.7%	
AstraZeneca PLC	2.0%	0.3%	PayPal Holdings, Inc.	1.6%	
PayPal Holdings, Inc.	1.9%	0.3%	PTC Inc.	1.6%	
Top 10	24.2%				
Top 20	41.2%				

#### **Key Ratios**

	DECALIA Sustainable SOCIETY	MSCI World NR
Market Capitalization - USD Millions	305 838	412 357
# of Securities	80	1 546
FCF'22/EV	3.1%	3.7%
CAPEX/Sales 2022	4.6%	7.0%
19-22 EPS Growth CAGR	17.5%	13.3%
ROE	12.0%	10.0%
ROCE	12.8%	10.8%
Net debt/EBITFA	-0.2	1.2
Price/ Earnings FY2	33.1	18.8

Source DECALIA - Data as of 31/12/21

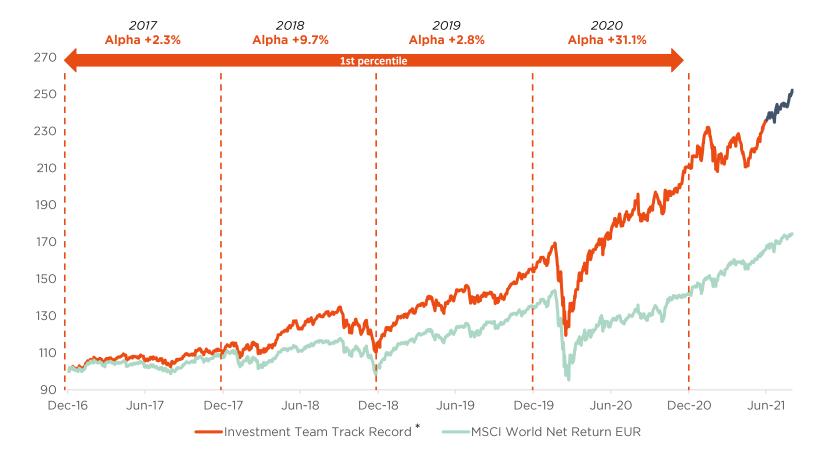


#### **DECALIA Sustainable SOCIETY**

#### INVESTMENT TEAM'S TRACK RECORD

Track record of the multi thematic strategy previously managed by Alexander and Quirien

- Ranked 1st percentile over 3 and 5 years in its Morningstar category
- Rated 5 stars by Morningstar



<sup>\*</sup> The track record is based on net return (net of fees)

Source Bloomberg - Data as of 31/08/21

Past performance is not a reliable indicator of future results, prices of shares and the income from them may fall as well as rise and investors may not get back the amount originally invested. The performance shown does not take account of any commissions entry or exit charges.



#### **KEY TAKEAWAYS:**



#### MULTI-THEMATIC INVESTING



### SUSTAINABLE AT THE CORE



## INNOVATIVE & DISRUPTIVE COMPANIES



## **PROVEN**TRACK RECORD



## **STRONG**RISK MGMT

Investing across 7 themes offers diversification and decorrelation effects ESG Mindset through the whole investment process Identifying underresearched and midcap companies (exposure <35%) ensuring quality and pureness of the themes A multi-thematic investment team with an outstanding track record Diversification at the heart of the strategy, The fund previously managed by the team shown better results for Sharpe Ratio, Capture Ratio, and Information Ratio

Fund Type	UCITS compliant, Luxembourg SICAV	Share Classes	ISIN Code	Management Fee
Custodian	Pictet & Cie (Europe) S.A.	A1P EUR	LU2407357842	1.50%
Central Administrator	FundPartner Solutions (Europe) S.A.	A1P USD H	LU2407357925	1.50%
Auditors	PricewaterhouseCoopers	RP EUR	LU2407358063	0.90%
Management Company	FundPartner Solutions (Europe) S.A.	RP USD H	LU2407358147	0.90%
Fund Manager	DECALIA S.A.	IP EUR	LU2407358220	0.75%
Reference index	MSCI World Net Total Return EUR	IP USD H	LU2407358493	0.75%
Fund Launch Date	29.11.2021			
Liquidity	Daily			
Trade Date	Т			
Cut-off time	T 12:00 CET			
Subscription settlement date	T+2			
Redemption settlement date	T+3			
Management fee	Refer to the share classes for details			
Performance fee	10%	Further Information	www.dec	aliagroup.com
Fund Domicile	Luxembourg	NAV available through	Bloomberg, Morningstar, T	elekurs, Lipper





## Sustainable SOCIETY INVESTMENT STRATEGY

Q&A





#### DEDICATED ESG INTERNAL RESEARCH



Francesco Figliomeni ESG Team Leader



Andrea Biscia ESG Analyst



Gian Luca Grassini ESG Analyst

#### Highlights

- Joined DECALIA in 2015
- ESG Team Leader, in charge of the ESG implementation at DECALIA, leading the buildout of proprietary ESG analytical tools

#### Highlights

- Joined DECALIA in 2019 as ESG analyst
- In charge of conducting ESG due diligence & engagement

#### **Highlights**

- Joined DECALIA in 2021 as ESG Analyst
- ESG Analysis, due diligence & engagement

The team uses the proprietary ESG model based on a comprehensive ESG database



Bloomberg





#### TRACK RECORD (1/4) - ATTRIBUTION 2020, 2019, 2018

## The multi-thematic sustainable strategy previously managed by the investment team vs. MSCI World

		2020			2019			2018	
	Allocation	Selection	Total Effect	Allocation	Selection	Total Effect	Allocation	Selection	Total Effect
Total	10.88	22.86	33.74	2.74	1.81	4.54	2.96	8.16	11.12
Consumer Services	0.35	2.58	2.93	0.06	1.37	1.43	0.04	0.16	0.19
Consumer Discretionary	-0.51	1.98	1.46	0.06	0.39	0.45	0.09	0.65	0.75
Consumer Staples	0.30	-0.14	0.16	0.31	0.06	0.36	0.12	-0.21	-0.09
Energy	2.38		2.38	0.84		0.84	0.46		0.46
Financials	2.39	1.43	3.82	0.22	-0.25	-0.04	0.54	-0.01	0.53
Health Care	0.80	6.49	7.29	-0.46	-0.75	-1.12	0.88	3.08	3.96
Industrials	0.06	1.99	2.05	0.03	1.01	1.04	0.06	1.28	1.34
Information Technology	4.53	7.48	12.01	1.93	-0.42	1.50	0.81	3.10	3.91
Materials	-0.14	0.39	0.25	0.05	0.40	0.46	0.00	0.21	0.22
Real Estate	0.71		0.71	0.17		0.17	-0.05		-0.05
Utilities	0.34		0.34	0.23		0.23	-0.30		-0.30
Cash	-0.08		-0.08	-0.57		-0.57	0.16		0.16
Unassigned	-0.26	0.65	0.39				0.16	-0.10	0.06

The track record is based on total return (gross of fees) / Source: Factset



#### TRACK RECORD (2/4) - TOP 10 CONTRIBUTORS 2020

## The multi-thematic sustainable strategy previously managed by the investment team vs. MSCI World

	% of AUM	Alpha
Sea Ltd.	1.2%	2.1%
Livongo Health, Inc.	0.6%	2.0%
Zscaler, Inc.	0.8%	1.4%
NICE Ltd	1.9%	1.3%
Cloudflare Inc Class A	0.8%	1.3%
Teladoc Health, Inc.	0.6%	1.3%
Avanza Bank Holding	1.0%	1.2%
Synopsys, Inc.	1.5%	1.1%
Hellofresh SE	1.3%	1.1%
Amedisys	1.0%	1.0%

Source: Factset



#### TRACK RECORD (3/4) - TOP 10 CONTRIBUTORS 2019

## The multi-thematic sustainable strategy previously managed by the investment team vs. MSCI World

	% of AUM	Alpha
Sea Ltd.	0.6%	0.7%
ASML Holding NV	1.6%	0.6%
Koninklijke DSM N.V.	1.6%	0.5%
Coupa Software, Inc.	0.6%	0.5%
NIBE Industrier	1.1%	0.4%
NICE Ltd.	2.2%	0.4%
Splunk	1.9%	0.4%
IHS Markit Ltd.	1.5%	0.4%
CyberArk Software	1.7%	0.4%
Lumentum Holdings	1.9%	0.3%

Source: Factset



For professional investors only

#### TRACK RECORD (4/4) - TOP 10 CONTRIBUTORS 2018

#### The multi-thematic sustainable strategy previously managed by the investment team VS. **MSCI World**

	% of AUM	Alpha
Amedisys, Inc.	1.0%	1.0%
CyberArk Software Ltd.	1.1%	0.9%
ABIOMED, Inc.	1.0%	0.8%
Adobe Inc.	1.5%	0.6%
Teladoc Health, Inc.	0.5%	0.6%
Splunk Inc.	1.3%	0.6%
PTC Inc.	0.7%	0.6%
ServiceNow, Inc.	0.9%	0.5%
Netflix, Inc.	0.8%	0.5%
Materialise NV	0.3%	0.4%

Source: Factset



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Representative in Switzerland: FundPartner Solutions (Suisse) S.A., Route des Acacias 60, 1211 Genève, Suisse

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